

*To analyze the invoicewise profit
at the sales person level
(Service / Manufacturing)*



ABC Company

GROSS PROFIT BY SALES PERSON

From Date **08/07/2009**
To Date **08/07/2009**

Sales Man	Inv Date	Inv No	Sales Value	Actual Cost	Gross Profit	Gp Rate
Sales Person 19	08/07/2009	INV-034707	440.00	420.65	19.35	4.40
Sales Person 19	08/07/2009	INV-034707	330.00	311.92	18.08	5.48
Sales Person 19	08/07/2009	INV-034709	165.00	155.96	9.04	5.48
Sales Person 19	08/07/2009	INV-034709	180.00	157.95	22.05	12.25
Sales Person 19	08/07/2009	INV-034710	735.00	632.82	102.18	13.90
Sales Person 19	08/07/2009	INV-034713	700.00	623.76	76.24	10.89
Sales Person 19	08/07/2009	INV-034714	185.00	141.00	44.00	23.78
			2,735.00	2,444.06	290.94	
Sales Person 27	08/07/2009	INV-034704	2,100.00	1,206.00	894.00	42.57
Sales Person 27	08/07/2009	INV-034708	590.00	389.72	200.28	33.95
			2,690.00	1,595.72	1,094.28	
Sales Person 31	08/07/2009	INV-034702	1,250.00	1,076.50	173.50	13.88
Sales Person 31	08/07/2009	INV-034702	7,050.00	6,750.00	300.00	4.26
Sales Person 31	08/07/2009	INV-034703	2,015.00	1,875.00	140.00	6.95
Sales Person 31	08/07/2009	INV-034703	250.00	215.30	34.70	13.88
Sales Person 31	08/07/2009	INV-034705	1,740.00	1,682.60	57.40	3.30
Sales Person 31	08/07/2009	INV-034705	1,640.00	1,559.60	80.40	4.90
Sales Person 31	08/07/2009	INV-034712	500.00	430.60	69.40	13.88
Sales Person 31	08/07/2009	INV-034715	8,750.00	7,797.00	953.00	10.89
			23,195.00	21,386.60	1,808.40	
Sales Person 33	08/07/2009	INV-034700	500.00	430.60	69.40	13.88
Sales Person 33	08/07/2009	INV-034701	1,500.00	1,291.80	208.20	13.88
Sales Person 33	08/07/2009	INV-034706	440.00	420.65	19.35	4.40
Sales Person 33	08/07/2009	INV-034706	250.00	215.30	34.70	13.88
Sales Person 33	08/07/2009	INV-034706	1,500.00	1,477.14	22.86	1.52
Sales Person 33	08/07/2009	INV-034711	1,480.00	1,311.90	168.10	11.36
Sales Person 33	08/07/2009	INV-034711	2,900.00	2,449.00	451.00	15.55
Sales Person 33	08/07/2009	INV-034711	1,500.00	1,275.10	224.90	14.99
Sales Person 33	08/07/2009	INV-034711	250.00	215.30	34.70	13.88
Sales Person 33	08/07/2009	INV-034711	2,850.00	2,474.80	375.20	13.16
			13,170.00	11,561.59	1,608.41	
			41,790.00	36,987.97	4,802.03	